Description of Category	Conditions and Limitations (including length of stay)
commercial presence, but also of whether the person has a high level of skills or qualification referring to a type of work or trade requiring specific technical knowledge. Specialists may include members of licensed professions.	
B. Other Personnel	
Definition: Managers, executives, and specialists, as defined in (A) above, who cannot be substituted by Vietnamese and who are employed outside of Viet Nam's territory by a foreign enterprise which has established a commercial presence in the territory of Viet Nam with a view to participating in the foreign enterprise's activities in Viet Nam.	Other personnel shall be granted entry and a stay permit in conformity with the term of the concerned employment contract or for an initial period of three years, whichever is shorter, which may be extended subject to the employment contract between them and the commercial presence.
C. Service Sales Persons	
Definition: Natural persons not based in the territory of Viet Nam and receiving no remuneration from a source located within Viet Nam, and who are engaged in activities related to representing a service provider for the purpose of negotiating for the sale of the services of that provider where: (i) such sales are not directly made to the general public; and (ii) the sales person is not directly engaged in supplying the service.	The stay of service sales persons is limited to a 90-day period.
D. Persons Responsible for Setting Up a Commercial Presence	
Definition: Managers and executives, as defined in (A) above, within a juridical person, who are responsible for the setting up, in Viet Nam, of a commercial presence of a service provider of a Party when (i) these people are not engaged in making direct sales or supplying services; and (ii) the service provider has its principal place of business in the territory of a Party other than Viet Nam and has no other commercial presence in Viet Nam.	The stay of persons responsible for setting up a commercial presence is limited to a 90-day period.

Description of Category	Conditions and Limitations (including length of stay)
E. Contractual Service Suppliers (CSS)	
Definition: Natural persons who are employees of a foreign enterprise having no commercial presence in Viet Nam.	Contractual Service Suppliers (CSS) may be granted entry and a stay permit for a period of 90 days or for the duration of the contract, whichever is shorter, provided that the following conditions and requirements are met: (i) The foreign enterprise has obtained a service contract from a Vietnamese enterprise engaged in business operation in Viet Nam. The competent authority of Viet Nam has the right to establish the necessary procedures to guarantee the bona fide character of the contract. (ii) These persons must possess: (a) a university degree or a technical qualification document demonstrating knowledge of an equivalent level; (b) professional qualifications where this is required to exercise an activity in the sector concerned pursuant to the laws and regulations of Viet Nam; and (c) at least five years of professional experience in the sector. (iii) The number of these persons covered by the service contract shall not be larger than necessary to fulfil the contract, as it may be decided by the laws, regulations, and requirements of Viet Nam. (iv) These persons should have been employed by the foreign enterprise having no commercial presence in Viet Nam for a period of no less than two years and have met the requirements prescribed for "specialist" in (A) above. The entry of these persons is allowed for computer and related services (CPC 841, 845, 849) and engineering services (CPC 8672).

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