person in Lao PDR, who cannot be substituted by Lao PDR nationals, and who fall within one of the following categories.	For the natural persons in the categories defined under intra-corporate transferees, temporary residency and work permit will be issued for one year which may be renewed every six months for up to three years as long as conditions indicated for each category are satisfied.
Executives: Definition :Natural persons within an organisation who primarily direct the management of the organisation, exercise wide latitude in decision-making, and receive only general supervision or direction from higher-level executives, the board of directors, or shareholders of the business. Executives would not directly perform tasks related to the actual supply of a service or services of the organisation. **Managers**: Definition :Natural persons who possess knowledge at an advanced level of expertise or proprietary knowledge of a juridical person's products, services, research, equipment, techniques, or management, and who primarily direct the organisation or a department of the organisation; supervise and control the work of other supervisory, professional or managerial employees; have the authority to hire and fire or recommend hiring, firing or other personnel actions; and exercise discretionary authority over day-to-day operations. They do not include first-line supervisors, unless the employees supervised are professionals, nor do they include employees who primarily perform tasks necessary for the supply of the service. **Specialists** Definition :Natural persons within an organisation who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's services, research equipment, techniques, or management and where there are shortages of Lao PDR nationals with requisite skills.	

Appendix A
SECTORAL SPECIFIC COMMITMENTS

1. For the purposes of this Appendix, the term "CPC" means the Provisional Central Product Classification (Statistical Papers Series M No. 77, Department of International Economic and Social Affairs, Statistical Office of the United Nations, New York, 1991). Letters indicated against individual sectors or subsectors and numbers in brackets are references to the Services Sectoral Classification list (MTN.GNS/W/120 dated 10 July 1991).

2. Lao PDR extends its commitments under Article 9.5 (Schedules of Specific Commitments on Temporary Movement of Natural Persons) for the temporary entry and temporary stay of natural persons only for business visitors and intra-corporate transferees engaging in the following subsectors:

1. BUSINESS SERVICES

A. Professional Services

(a) Legal services, excluding:
- Participation in legal proceedings in the capacity of defenders or representatives of their clients before the courts of Lao PDR;
- Legal documentation and certification services of the laws of Lao PDR (part of CPC 861)

(b) Accounting, auditing and bookkeeping services (CPC 862)
(c) Taxation consulting services (part of CPC 863)
(d) Architectural services (CPC 8671)
(e) Engineering services (CPC 8672)
(f) Integrated engineering services (CPC 8673)
(g) Urban planning and landscape architectural services (CPC 8674)

B. Computer and Related Services

Computer and Related Services (CPC 84)

C. Research and Development Services

(a) R&D services on natural sciences (CPC 851)
(b) R&D services on social sciences and humanities (CPC 852)
(c) Interdisciplinary R&D services (CPC 853)

E. Rental or Leasing Services without Operators

(a) Leasing or rental services concerning construction machinery and equipment without operator (CPC 83107)

F. Other Business Services

(a) Advertising services:
- Planning, creating and placement services of advertising (CPC 87120)

(b) Market research services (CPC 86401)
(c) Management consulting services (CPC 865)
(d) Services related to management Consulting (CPC 866)
(e) Technical testing and analysis services (CPC 8676)
(h) Services incidental to mining (CPC 5115)
(m) Related scientific and technical consulting services (CPC 86751 and 86752 only)
(n) Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment):
- Repair of energy equipment (part of CPC 88620)