47.	Sector	:	Distribution Services
	Subsector	:	Direct Selling only for Multi-Level Marketing (KBLI 47999)
	Type of Obligation	:	National Treatment (Article 8.4) Market Access (Article 8.5)
	Description	:	Trade in Services Indonesia reserves the right to adopt or maintain any measure with respect to trade in services as defined in subparagraph (r)(i) of Article 8.1 (Definitions). Indonesia reserves the right to adopt or maintain any measure with respect to trade in services as defined in subparagraph (r)(iii) of Article 8.1 (Definitions) that requires supply through commercial presence to be in the form of joint venture subject to following conditions: (a) no more than 51 per cent of the equity participation in a joint venture shall be owned by foreigners; (b) permit requirement for foreign service suppliers may vary from that applicable to Indonesian service suppliers; (c) foreign service suppliers are required to include Indonesian product in the list of products; and (d) must join in Indonesian direct selling association.

48.	Sector	:	Distribution Services
	Subsector	:	Franchising (CPC 8929) Wholesale Trade Services of Food, Beverages and Tobacco with minimum space above 5,000 square metres
	Type of Obligation	:	National Treatment (Article 8.4) Market Access (Article 8.5)
	Description	:	Trade in Services Indonesia reserves the right to adopt or maintain any measure with respect to trade in services as defined in subparagraph (r)(iii) of Article 8.1 (Definitions) that requires supply through commercial presence to be in the form of joint venture subject to following conditions: (a) no more than 51 per cent of the equity participation in a joint venture shall be owned by foreigners; (b) foreign service suppliers are only permitted to supply the services with minimum of business space above 5,000 square metres; (c) permit requirements for foreign service suppliers may vary from that applicable to Indonesian service suppliers; (d) foreign service suppliers are only permitted to operate in the suburbs of the provincial capitals in the Island of Kalimantan, Sulawesi, Nusa Tenggara, Maluku, and Papua and have to be located in the suburbs of provincial capitals; (e) foreign service suppliers are required to appoint national trade enterprises as agent, single agent, distributor, or single distributor; and (f) foreign service suppliers are required to cooperate with at least 100 Indonesian Small and Medium Enterprises yearly as a supplier and retailer, along with training and development with due regard to the principle of mutual need, mutually reinforcing, and mutually beneficial.